2021 OPERATOR HOT SAUCE CONVERSION CONTRACT

CONVERT TO AMERICA'S #1 HOT SAUCE BRAND*



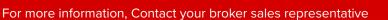
IF IT'S NOT FRANK'S, IT'S NOT BUFFALO.

| PLEASE PRINT CLEARLY Name of Establishment: | | | | |
|--|---|--|--|-----------------------|
| Your Name: | | | Title: | |
| Street Address: | | | | |
| City: | | State: | | Zip: |
| Mail to Address if Different (PO Box) | | City: | State: | Zip: |
| Email Address: | | | Business Phone Numb | per: |
| Primary Hot Sauce Distributo | or: | | | |
| City: | | State: | | Zip: |
| Distributor Sales Representative Name | | | Distributor Customer Number: | |
| Must be completed by bro PLEASE PRINT CLEARLY Broker Sales Representative | | | | |
| Broker Company: | | | | |
| Email Address: | | | Phone Number: | |
| Broker Street Address: | | | | |
| City: | | State: | | Zip: |
| ANNUAL REVENUE (Check Under \$100,000 \$1,000,000 - \$4,999,999 | one) \$100,000 - \$199,999 Over \$5,000,000 | \$200,000 - \$299,999 | \$300,000 - \$499,999 | \$500,000 - \$999,999 |
| MONTHLY HOT SAUCE DO \$200 - \$500 | LLAR PURCHASES (Check o \$501 - \$1,000 | ne) \$1,001 - \$1,500 | Over \$1,500 | |
| AVERAGE NUMBER OF MEALS SERVED PER DAY (Check 100 - 299 300 - 499 1,000 - 1,999 2,000 - 4,999 NUMBER OF UNITS: PRIMARY TYPE OF OPERATION (Check one) Business & Industry Family/Casual Dining Cafeteria Fast Food (QSR) Caterer Fine Dining Colleges & Universities Hospital Convenience Store Hotel/Motel Deli In-Transit Feeder HOT SAUCE SUPPLIER (Check one) Sweet Baby Ray's Texas Pete | | ck one) 500-999 5,000+ Nursing Home Recreation/Entertainment Retail Store Vending Tabasco | AGREEMENT: I agree to purchase ONLY Frank's RedHot® brand products for a minimum of 12 months from the date of my signed contract. 1. Operator cannot be a member of a GPO or on any other contract. 2. This offer cannot be used in conjunction with the Multi-Brand Rebate, but can participate in other limited time promotions. 3. Only eligible on Frank's RedHot® products. 4. Final Submission is due no later than 13 months past the date of signed Agreement immediately for Customer's non-compliance with the terms set forth in this Agreement. 6. Void if restricted, taxed, or forbidden by law. Offer may not be purchased, traded, or sold. Any other use constitutes fraud. Offer valid only in the USA. 7. By submitting this form, you are electing to receive emails on the latest offers, products, culinary tips, recipes, tools and trends from McCormick For Chefs. If you would rather not receive our communication, please check the "no" box. No 8. Claims may only be submitted by, and made payable to, verified foodservice | |
| Sweet Baby Ray's Huy Fong | Bulliard's | Crystal | operators. OPERATOR INSTRUCTIONS | 5: |
| Contract Start date: and terminates 12 mm | | months after contract start date. | Please return this completed form on a quarterly basis to receive a 15% rebate with a copy of your distributor invoice to: Online: ror.realtime-solutions.com/mccormick, or submit via email or mail: EMAIL: McCormick@RealTime-Solutions.com MAIL: 2021 Operator Hot Sauce Conversion Program c/o RealTime Solutions • P.O. Box 157 • Becker, MN 55308 | |
| Broker Sales Representative | | Date | Minimum rebate amount is \$25. Form must be filled out completely to qualify for rebate. Distributor invoice must include distributor name and location, operator informatic invoice date(s), invoice #(s), product information, # of bottles purchased, purchase price | |
| McCormick Regional Sales Manager | | Date | Allow 6 to 8 weeks processing time. For inquiries: Call 855-552-9797. Final submission must be postmarked no later than 13 months past the date | |

Contract valid once all 3 parties have executed this agreement.

McCORMICK FOR CHEFS

It's What You Put Into It.



of the signed agreement.

*McCormick's calculation based in part on data reported by Information Resources, Inc. using McCormick's custom definitions.

