

2021 OPERATOR HOT SAUCE CONVERSION CONTRACT

CONVERT TO AMERICA'S #1 HOT SAUCE BRAND*



IF IT'S NOT FRANK'S, IT'S NOT BUFFALO.

PLEASE PRINT CLEARLY

Name of Establishment: _____

Your Name: _____

Title: _____

Street Address: _____

City: _____

State: _____

Zip: _____

Mail to Address if Different (PO Box) _____

City: _____

State: _____

Zip: _____

Email Address: _____

Business Phone Number: _____

Primary Hot Sauce Distributor: _____

City: _____

State: _____

Zip: _____

Distributor Sales Representative Name _____

Distributor Customer Number: _____

Must be completed by broker sales representative

PLEASE PRINT CLEARLY

Broker Sales Representative Name: _____

Broker Company: _____

Email Address: _____

Phone Number: _____

Broker Street Address: _____

City: _____

State: _____

Zip: _____

ANNUAL REVENUE (Check one)

Under \$100,000

\$100,000 - \$199,999

\$200,000 - \$299,999

\$300,000 - \$499,999

\$500,000 - \$999,999

\$1,000,000 - \$4,999,999

Over \$5,000,000

MONTHLY HOT SAUCE DOLLAR PURCHASES (Check one)

\$200 - \$500

\$501 - \$1,000

\$1,001 - \$1,500

Over \$1,500

AVERAGE NUMBER OF MEALS SERVED PER DAY (Check one)

100 - 299

300 - 499

500-999

1,000 - 1,999

2,000 - 4,999

5,000+

NUMBER OF UNITS: _____

PRIMARY TYPE OF OPERATION (Check one)

Business & Industry

Family/Casual Dining

Nursing Home

Cafeteria

Fast Food (QSR)

Recreation/Entertainment

Caterer

Fine Dining

Retail Store

Colleges & Universities

Hospital

Vending

Convenience Store

Hotel/Motel

Deli

In-Transit Feeder

HOT SAUCE SUPPLIER (Check one)

Sweet Baby Ray's

Texas Pete

Tabasco

Huy Fong

Bulliard's

Crystal

Contract Start date: _____ and terminates 12 months after contract start date.

Operator Signature _____

Date _____

Broker Sales Representative _____

Date _____

McCormick Regional Sales Manager _____

Date _____

Contract valid once all 3 parties have executed this agreement.

AGREEMENT: I agree to purchase ONLY Frank's RedHot® brand products for a minimum of 12 months from the date of my signed contract.

1. Operator cannot be a member of a GPO or on any other contract.
2. This offer cannot be used in conjunction with the Multi-Brand Rebate, but can participate in other limited time promotions.
3. Only eligible on Frank's RedHot® products.
4. Final Submission is due no later than 13 months past the date of signed Agreement.
5. McCormick reserves the right to amend, revise, or terminate this Agreement immediately for Customer's non-compliance with the terms set forth in this Agreement.
6. Void if restricted, taxed, or forbidden by law. Offer may not be purchased, traded, or sold. Any other use constitutes fraud. Offer valid only in the USA.
7. By submitting this form, you are electing to receive emails on the latest offers, products, culinary tips, recipes, tools and trends from McCormick For Chefs. If you would rather not receive our communication, please check the "no" box. No
8. Claims may only be submitted by, and made payable to, verified foodservice operators.

OPERATOR INSTRUCTIONS:

1. Please return this completed form on a quarterly basis to receive a 15% rebate with a copy of your distributor invoice to:
Online: ror.realtime-solutions.com/mccormick, or submit via email or mail:
EMAIL: McCormick@RealTime-Solutions.com
MAIL: 2021 Operator Hot Sauce Conversion Program
c/o RealTime Solutions • P.O. Box 157 • Becker, MN 55308
2. Minimum rebate amount is \$25.
3. Form must be filled out completely to qualify for rebate.
4. Distributor invoice must include distributor name and location, operator information, invoice date(s), invoice #(s), product information, # of bottles purchased, purchase price.
5. Allow 6 to 8 weeks processing time.
6. For inquiries: Call 855-552-9797.
7. Final submission must be postmarked no later than 13 months past the date of the signed agreement.



For more information, Contact your broker sales representative

*McCormick's calculation based in part on data reported by Information Resources, Inc. using McCormick's custom definitions.

